

## Microsoft Reinvents Supply Chain with SAP Ariba and Intrigo Systems

*Company leverages cloud-based applications and business network to improve collaboration and execution, lower costs*

**PALO ALTO, Calif. November 15, 2017** – [Microsoft Corp.](#) has one of the most complex supply chains in the world. And to keep it humming and ensure supply keeps up with demand for its hottest products, the company is reinventing its supply chain. In a newly released [webinar](#), the company discusses how it is teaming with [SAP Ariba](#) and [Intrigo Systems](#) to create a scalable, modern platform to support the efficient, cost-effective manufacturing of its most popular products, including the Xbox and Surface.

“At Microsoft, our mission is to empower every person and organization on the planet to achieve more. And our strategy to achieve this is to build best-in-class systems and platforms and productivity systems,” said Ali Khaki, Principal PM, Supply Chain Engineering, Microsoft. “When we looked at our supply chain, it was clear we needed to build a flexible, scalable platform that could support the complexity of our hardware business.”

And it is using SAP Ariba solutions for [direct spend](#) to do it. “The [Ariba® Network](#) is the backbone for Xbox and Surface line of products supply chain,” Khaki said.

Through the Ariba Network and the cloud-based applications delivered on it – including [SAP Ariba Supply Chain Collaboration™](#), Microsoft has created a modern platform from which it can safely and easily collaborate with multiple tiers of contract manufacturers and suppliers across key supply chain planning and execution processes, including:

- Sharing production forecasts, orders, quality, and inventory information.
- Anticipating and resolving supply assurance problems.
- Onboarding suppliers.

And the company is seeing results. Since implementing the solutions with Intrigo’s support, Microsoft has:

- Enabled multi-tier planning and collaboration with contract manufacturers and suppliers.

- Reduced the supplier commit process from three days to 30 minutes.
- Cut the time it takes to onboarding for suppliers from four months to four days.
- Standardized vendor engagement through B2B, flat files and web-user interface.

“It’s a very clear and transparent process because of all the communication that happens within the SAP Ariba system itself,” Khaki said. “And it has allowed us to create a very positive user experience for everyone involved in it.”

To hear more from Khaki on Microsoft's supply chain transformation, click [here](#). To learn more about SAP Ariba's direct spend solutions and the value they can deliver, visit [www.ariba.com](http://www.ariba.com).

### **About Microsoft**

Microsoft (Nasdaq "MSFT" @microsoft) is the leading platform and productivity company for the mobile-first, cloud-first world, and its mission is to empower every person and every organization on the planet to achieve more.

### **About SAP Ariba**

SAP Ariba is how companies connect to get business done. On the Ariba Network, buyers and suppliers from more than 2.8 million companies and 190 countries discover new opportunities, collaborate on transactions and grow their relationships. Buyers can manage the entire purchasing process, while controlling spending, finding new sources of savings and building a healthy supply chain. And suppliers can connect with profitable customers and efficiently scale existing relationships – simplifying sales cycles and improving cash control along the way. The result is a dynamic, digital marketplace, where nearly \$1 trillion in commerce gets done every year. To learn more about SAP Ariba, visit [www.ariba.com](http://www.ariba.com).

### **About SAP**

As market leader in enterprise application software, SAP (NYSE: SAP) helps companies of all sizes and industries run better. From back office to boardroom, warehouse to storefront, desktop to mobile device – SAP empowers people and organizations to work together more efficiently and use business insight more effectively to stay ahead of the competition. SAP applications and services enable approximately 365,000 customers to operate profitably, adapt continuously, and grow sustainably. For more information, visit [www.sap.com](http://www.sap.com).

### **About Intrigo Systems**

Intrigo Systems, Inc. is a SAP partner and a leading provider of Advisory, Implementation, and Managed Services. Intrigo has partnered and co-innovated with SAP in the design of the SAP Advanced Planning and Optimization component, SAP Integrated Business Planning, and the SAP Ariba® Supply Chain Collaboration for Buyers solution. Intrigo has a hands-on leadership team who collectively have over 120 successful SAP software implementations to their credit. These include: SAP Integrated Business Planning, SAP Advanced Planning and Optimization, SAP Ariba Supply Chain Collaboration for Buyers, SAP ERP (including SAP S/4HANA® and SAP Hybris® solutions) and analytics for industries as varied as High-tech, Fashion, Consumer Products, Manufacturing, Chemicals, Pharma, and Automotive. Our clients include Broadcom, NVIDIA, Dolby, Nike, Clorox, Albemarle, CP Kelco and ASR among others. Visit [www.intrigosys.com](http://www.intrigosys.com).

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## **Media Contacts:**

Karen Master  
SAP Ariba

+1 412-297-8177  
[karen.master@sap.com](mailto:karen.master@sap.com)

Jimme' Peters

PR Counsel for Intrigo  
Systems 503.289.5354  
[jimme@24-7consulting.com](mailto:jimme@24-7consulting.com)